

## CORPORATE INFORMATION

- **Address:** 1538 Country Club Parkway, Elkhorn, WI 53121-3999
- **Office:** (262) 743-2800
- **Fax:** (262) 743-2810
- **Email:** field@balestrierigroup.com
- **President:** Kenneth R. Balestrieri
- **Vice President:** Cynthia K. Balestrieri
- **Secretary:** Cynthia K. Balestrieri
- **Treasurer:** Kenneth R. Balestrieri
- **Incorporated:** March 25, 1992
- **State of Incorporation:** WI
- **Years Doing Business Under Present Name:** 32 years
- **FEIN:** 39-1725341
- **DUNS:** 80-801-8857
- **US NAICS Code:** 562910
- **Small Business Enterprise:** Registered with SBA, P0782675

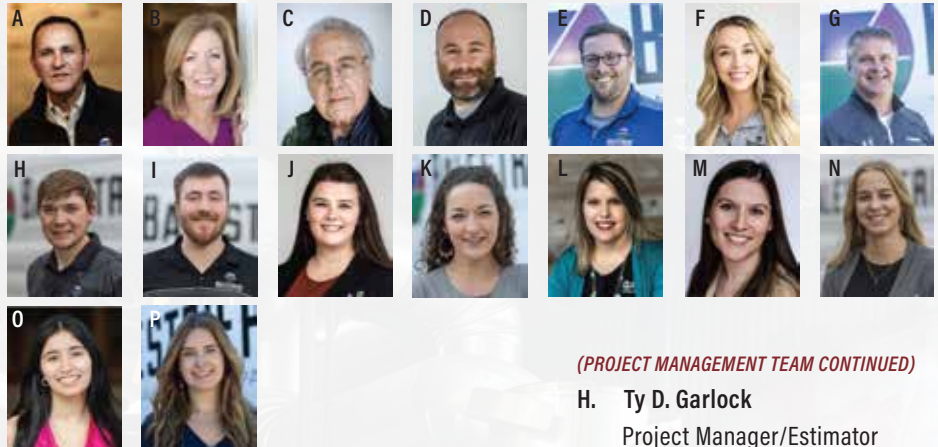
COMPANY MASCOT:  
RIPLEY



COMPANY MASCOT:  
ELLIE



## THE BALESTRIERI TEAM



### EXECUTIVE STAFF

- A. Kenneth R. Balestrieri**  
President
- B. Cynthia K. Balestrieri**  
Vice President
- C. Anthony F. Balestrieri**  
AIA, NSPE Registered Architect/Professional Engineer
- D. Nathan G. Kawlewski**  
Vice President of Field Operations

### PROJECT MANAGEMENT TEAM

- E. Richard R. Heyer**  
Senior Project Manager/Estimator
- F. Jessica K. Balestrieri**  
Project Manager/Estimator
- G. Michael J. Kapitan**  
Project Manager/Estimator

### FIELD MANAGEMENT TEAM



### (PROJECT MANAGEMENT TEAM CONTINUED)

- H. Ty D. Garlock**  
Project Manager/Estimator
- I. Justin M. Zoellner**  
Project Manager/Estimator
- J. Shannon C. Greetham**  
Inside Project Manager
- K. Lauren A. VenHousen**  
Inside Project Manager

### ADMINISTRATIVE TEAM

- L. Sarah J. Pavlik**  
Comptroller
- M. Beckett A. Runge**  
Operations Manager
- N. Tatum W. May**  
Administrative Coordinator
- O. Stephanie A. Endres**  
Accounting Coordinator
- P. Kamryn J. Rhyan**  
Business Administration Coordinator



## BONDING PROGRAM

Balestrieri is a highly regarded and valued client of Atlantic Specialty Insurance Company and Babcock Solutions, LLC. Atlantic Specialty Insurance Company supports single projects of \$5 million subject to an aggregate work program upwards of \$10 million. As stated in A.M. Best Rating Guide, Atlantic Specialty Insurance Company has a rating of A+, XV. This line is to facilitate the day-to-day surety needs of Balestrieri Environmental & Development, Inc., consideration for larger single projects and aggregates are underwritten individually.

## GENERAL LIABILITY/ POLLUTION INSURANCE

Balestrieri maintains A.M. Best A-rated general, pollution liability coverage in the amount of \$10 million for our clients.

## AUTOMOBILE INSURANCE

Balestrieri maintains insurance for company owned, rental, and hired vehicles in the amount of \$1 million per occurrence; with an additional \$9 million excess liability on all projects.

## WORKERS COMPENSATION INSURANCE

Balestrieri maintains Worker's Compensation Insurance, as required by law and per state statutes.

## CORPORATE COUNSEL

In order to provide the best possible service to our clients, solid financial, corporate, and legal assistance is required. The following list comprises our company's counsel:

### ATTORNEYS

**Donald P. Gallo**  
Gallo Law, LLC  
1386 State Road 83  
Hartford, WI 53027  
Telephone: (262) 409-2283  
Cell: (414) 507-6350  
Email: dgallolaw@outlook.com

**Theodore N. Johnson**  
Godfrey Law Office  
354 Seymour Ct.  
Elkhorn, WI 53121  
Telephone: (262) 741-1540  
Email: tjohnson@godfreylaw.com

**Charles V. Sweeney**  
Axley Brynelson, LLP  
2 E. Mifflin St., Ste. 200  
Madison, WI 53703  
Telephone: (800) 368-5661  
Cell: (608) 695-8215  
Email: csweeney@axley.com

### CERTIFIED PUBLIC ACCOUNTANTS

**Jon S. Chamberlain**  
Chamberlain | Otte, CPAs  
PO Box 1119  
Lake Geneva, WI 53147  
Telephone (262) 249-1100  
Email: jchamberlain@cchcpas.com

**Daniel J. Maurina**  
Deloitte & Touche, LLP  
555 E. Wells St., Ste. 1400  
Milwaukee, WI 53202  
Telephone: (414) 977-2667  
Cell: (414) 303-5613  
Email: dmaurina@deloitte.com

### BONDING

**Bradley Babcock**  
Babcock Solutions, LLC  
1533 Wisconsin Ave.  
Grafton, WI 53024  
Cell: (262) 853-4622  
Email: brad@babcock-solutions.com

### FINANCIAL

**Robert Handel**  
US Bank  
101 E. Walworth Street  
Elkhorn, WI 53121  
Telephone: (262) 741-6317 (direct)  
Cell: (262) 325-6855  
Email: robert.handel@usbank.com

### INSURANCE

**Michael Barry**  
Marsh & McLennan  
2725 S. Moorland Rd.  
New Berlin, WI 53151  
Telephone: (262) 796-8805  
Cell: (414) 322-1415  
Email: michael.barry@marshmma.com

### INFORMATION TECHNOLOGY

**Paul Schaff**  
Advanced Computer Systems  
PO Box 546  
Janesville, WI 53546  
Telephone (608) 754-1991  
Email: paul@advancedcomputersystemsinc.com

## STRONG FINANCIAL BASE

We are aware that it is of paramount importance to our clients, potential clients, and suppliers to be assured that our company has a solid financial base. Therefore, we are providing you with the names of our Corporate Counsel. Please feel free to contact any of our counsel members to discuss the solidity of Balestrieri Environmental & Development, Inc. As a privately held company, it is not our policy to release our Financial Statement to the public. In the rare case where financials are required, requestors will need to complete our Financial Non-Disclosure Agreement.



# CONTRACTOR QUALIFICATION STATEMENT



## SAFETY AND TRAINING PROGRAMS

Balestrieri has established a comprehensive and proactive performance orientated safety program. We instruct, inspire, and train our employees to follow these policies, procedures, practices and to recognize job-related safety and health hazards.

Our employees are aware that as the size of a worksite or the complexity of a hazardous operation increases, the need for written guidelines is necessary to ensure clear communication of policies and priorities. The program includes provisions for the systematic identification, evaluation, prevention, and/or control of general workplace hazards, specific job hazards, and potential hazards that may arise from unforeseen circumstances.

Balestrieri's Health and Safety Program includes, but is not limited to, the following:

### Training

- OSHA 30-Hour Construction Outreach Training
- OSHA 10-Hour Construction Safety Training and Orientation for All New Employees
- Hazwoper Training
- Heavy Metals and Hazardous Materials Safe Handling Review
- DOT Hazardous Material for Transportation
- Hazardous Communication/Right to Know Policy
- Daily Project Site Safety Meetings and Monthly Training Meetings
- Trenching/Excavation Training
- Confined Space Training
- Powered Industrial Vehicals Policy & Training
- First Aid/CPR Training
- Respirator Program & Training

### Policies, Procedures, and Programs

- Code of Safe Practices
- Drug and Alcohol Policy
- Defensive Driving Skills
- Fleet Safety Manual
- Firearms and Weapons Policy
- Emergency Procedures
- Medical Programs
- Personal Protective Equipment Program

### Audits, Inspections, & Verifications

- USDOT Compliance Inspection
- Safety Audits/Self-Performed and Outside Risk Management Audits
- Comprehensive Pre- and Continued Employment Background Verifications
- Accident Report Investigation

## ADDITIONAL COMPANY MILESTONES

- Milwaukee Business Journal's 2024 Best Places to Work Honoree
- Voted #1 Abatement Company by The Daily Reporter readers in 2022, Best of AEC Wisconsin, formerly known as Reader Rankings
- Voted #1 Abatement Company by The Daily Reporter readers in 2017, 2018, 2019, 2020, and 2021
- Voted #1 by the National Safety Council in 2019 and 2020
- Voted #1 Best Environmental Services/Remediation Firm by The Daily Reporter readers in 2020 and 2021
- Voted Best Company to Work For in 2021
- 2019 Tony Balestrieri, The Daily Reporter's Icon in Construction Award Recipient
- 2018 Sponsor of the Milwaukee Business Journal Real Estate Awards
- 2017 Wisconsin Safety Council Safety Award Finalist
- Employee membership and lead participation in: Milwaukee Construction Industry Safety Council's Construction Safety Asbestos Conference planning Leadership Forum; Wisconsin committee; AGC Leadership Class 2019; and AGC of Wisconsin Project Management Development Class



## MOD RATES

Verified Workers Compensation

Experience Modification Rates

(EMR) for Balestrieri.

Policy Term

3/25/22 to 3/25/23 . . . . .82

## OSHA SAFETY STATISTICS

Deaths

2023 . . . . . 0

Lost Workday Cases

2023 . . . . . 0

Recordable Workday Cases

2023 . . . . . 0

Total Case Incidence Rate

2023 . . . . . 0

# of Regulatory Citations

2023 . . . . . 0

## OSHA 300 LOGS

Available upon request.

## WORKERS COMPENSATION INSURANCE

Balestrieri participates in several online contractor management programs. We are active members of Avetta, ComplyWorks, and ISNetwork. These programs provide our clients with vital safety and compliance information, allowing for an educated and efficient decision making process with determining the most qualified contractor. Find us online today!



## ASBESTOS & LEAD ABATEMENT



### MACHINERY ROW RACINE, WI

**Project Manager:** Nate Kawlewski  
**Field Manager:** Nazim Agushi

Machinery Row was the original Case Manufacturing Plant located in the Racine Harbor. Balestrieri removed over half a million square feet of asbestos containing transite wall panels. These made up the exterior walls of the facility, which were removed to make way for demolition. This abatement and deconstruction project was part of the clearing of the 27-acre Water Street Redevelopment Area to make way for new development for the City of Racine.

## MECHANICAL EQUIPMENT DISMANTLING



### MILWAUKEE VA MEDICAL CENTER (ZABLOCKI) MILWAUKEE, WI

**Project Manager:** Nate Kawlewski  
**Field Manager:** Nazim Agushi

Balestrieri systematically dismantled stacks, catwalks, and three boilers at the Milwaukee VA in unison with other contractors to keep all facilities live and operating. The boilers were replaced and re-installed within a very sensitive timeframe. This project required excellent communication and coordination; both were key aspects throughout the job to complete the project ahead of schedule.

## DEMOLITION & EXCAVATION



### MILLER PARKWAY MILWAUKEE, WI

**Project Manager:** Nate Kawlewski  
**Field Manager:** Nazim Agushi

Balestrieri abated and demolished multiple buildings along Miller Parkway to clear the way for future development. The surrounding area of Miller Park has undergone a renaissance since the ballpark was built in 1996 and completed in 2001.

## SPECIALTY DEMOLITION



### UW HEALTH AMERICAN FAMILY CHILDREN'S HOSPITAL MADISON, WI

**Project Manager:** Rich Heyer

Balestrieri was entrusted with the disassembling and removal of the previous helipad. Every move our team made had to be precisely calculated due to the sensitive medical equipment directly below the helipad. Our skillful team completed the project ahead of schedule while also being mindful of the emergency routes and safety precautions of an operating hospital.

### MISSION STATEMENT:

Our Mission is to assist our clients in reducing their exposure to environmental liability and hazards. It is understood that the nature of the work being performed by Balestrieri Environmental & Development, Inc., the protection of human health, and the environment shall be the number one concern of every employee and shall supersede time to ensure that our work is completed for all parties involved.

### LABOR STATEMENT:

To best serve our clients' needs and preferences for the work being performed, Balestrieri contracts with both union and non-union contractors.

### CORPORATE LICENSES:

Contract license numbers will be provided upon request.



## MOLD REMEDIATION



### COR MARIAE CENTER ROCKFORD, WI

**Project Manager:** Nate Kawlewski  
**Field Manager:** Jose Baltierrez

Cor Mariae is an Assisted Living All-Inclusive Program for rehabilitation and long-term care in the Rockford area. The facility owner contracted Balestrieri to perform construction cleaning throughout the first floor and the basement. This project was performed efficiently and promptly in order to not impede the owner's occupancy.

## ADAPTIVE REUSE



### WAR MEMORIAL CENTER MILWAUKEE, WI

**Project Manager:** Rich Heyer  
**Field Manager:** Antonio Venegas

Balestrieri was recognized and rewarded with the Merit Award on the Milwaukee County Bird Cage Stair Restoration by the American Institute of Architects (AIA). By regulating the environmental controls and maintaining temperature throughout the facility, Balestrieri Environmental & Development, Inc. was able to diligently use high pressure steam to remove lead paint from the steel beams. In addition, Balestrieri removed asbestos containing windows and replaced them with new state-of-the-art windows to keep the Bird Cage of the War Memorial looking exceptional. Because of prior experience with historical projects, Balestrieri knew to pay close attention to details in order to ensure everything was restored to its original glory. In doing so, Balestrieri was able to properly protect the names on the Veteran's Plaques.

## INDUSTRIAL CLEANING & HAZMAT



### USDA FOREST SERVICE- FOREST PRODUCT LABORATORY MADISON, WI

**Project Manager:** Nate Kawlewski  
**Field Manager:** Nazim Agushi

Balestrieri was brought in to remove a clean concrete impacted with polychlorinated biphenyl and other hazardous materials. Our Hazwoper trained team properly contained, removed, and profiled the hazardous concrete debris.

## AERIAL IMAGERY (sUAV)



### FORMER SAPPI MILLS MUSKEGON, WI

**Project Manager:** Jess Balestrieri  
**Field Manager:** Jose Baltierrez

Balestrieri utilized the Federal Aviation Administration (FAA) compliant remote sUAV/Drone Imagery to view structural deficiencies on a 275' concrete boiler stack. Utilizing high-resolution drone imagery for pre-demolition and safety project correspondence offered an instantaneous resolution for the project management team to formulate a comprehensive demolition and safety plan.

## GEOGRAPHIC AREAS SERVED

Wisconsin, Illinois, Michigan, Minnesota, and throughout the entire Midwest. Balestrieri Environmental & Development, Inc. provides our clients with quality environmental services where we are required.

## INDUSTRIES SERVED

- Commercial Retail Facilities
- Education
- Government: Federal, State, and Local
- Healthcare Facilities
- Institutional Facilities
- Manufacturing & Commerce
- Real Estate Development
- Telecommunications
- Utility

## SERVICES

- Adaptive Reuse/Historical Preservation
- Aerial Imagery (sUAV)
- Asbestos & Lead Abatement
- Commercial Building Alteration
- Demolition & Excavation
- Duct Cleaning
- Dust Particulate Containment
- Exterior Chemical Cleaning
- Freon Removal
- Hazardous Waste Removal
- Industrial Cleaning & Hazmat
- Interior Demolition
- Mechanical Equipment Dismantling
- Mold Remediation
- Specialty Demolition



# CONTRACTOR QUALIFICATION STATEMENT



## TRADE PARTNERS

Company	Contact	Phone	Fax
Herc Rentals, Inc.	Martin Manry	(608) 758-9962	(608) 758-9963
Badger Scaffold, Inc.	Peter Petitjean	(800) 863-9791	(920) 429-0310
Bird Ladder & Equipment Co.	Brandon Cain	(414) 645-0555	(414) 645-7666
Delta Electric	Rich Rozelle	(262) 473-1019	(262) 473-8883
GFL Environmental, Inc.	Floyd Leo	(920) 377-0840	
Milwaukee Lead & Asbestos Info Center	Debra Everly	(414) 481-9070	(414) 481-1859
Veit & Company, Inc.		(262) 901-2705	(414) 392-9804
Waste Management	Joel Meyer	(414) 949-1289	

## STATEMENT OF ETHICS

Balestrieri has been providing turn-key environmental building renovation and demolition services for the commercial and industrial markets since 1992. We are proud of our legacy of successful projects and guiding principles:

**Safety** - Protection of human health and the environment is our number one priority.

**Value** - Industry leaders in regulatory knowledge, renovation experience, and environmental management expertise.

**Service** - Outstanding customer service from project set-up and planning through project completion and documentation.

**Trust** - A 30+ year record of on-time awarded project completion.

**Integrity** - A well-earned reputation for honesty, fairness, and ethical conduct.

**Partnership** - Our passion for service, quality, and results drives our long-term relationships with hundreds of satisfied clients.

How can we help with your next project?

## BALESTRIERI SERVICES, INC.

A certified Women's Business Enterprise (WBE).



## TRADE PARTNER MANAGEMENT PROGRAM

Subcontractors are pre-qualified, meet, and/or exceed Balestrieri's safety and insurance requirements, and complete our Confidentiality Agreement. We have strong relationships to ensure residential preference programs and/or various emerging business opportunities to meet clients' requirements.

## WASTE HAULERS & LANDFILLS

Waste haulers and landfills utilized by Balestrieri are licensed, accredited, and insured for the disposal and transport of hazardous debris.

## TRADE PARTNER MANAGEMENT PROGRAM

All bulk and air sampling analysis for asbestos, lead-based paint, and hazardous materials are submitted to fully independent and accredited environmental testing laboratories. Accreditation is requested annually.

